

1. DATE OF ORDER <i>09/10/04</i>		1. CONTRACT NO. (If any) GS-35F-0553P		3. ORDER NO. DE-AB01-04ME11837.A000		4. REQUISITION/REFERENCE NO. 01-04ME11837.000		
5. ISSUING OFFICE (Address correspondence to) U.S Department of Energy Office of HQ Procurement Services 1000 Independence Avenue, S.W. Washington, DC 20585 Contracting Officer Peggy L. Fuller NO. 287-1464 CODE: A201				6. SHIP TO: (Consignee and address, ZIP Code)  BASED UNDER EACH ORDER RECEIVED UNDER BPA  SHIP VIA				
7. TO: CONTRACTOR (Name, address and ZIP Code)  Four Points Technology, LLC Attn: David Gilchrist, (703) 654-6058 FAX (703) 654-6001 21351 Ridgetop Circle, Suite 300 Dulles, VA 20166  DOEBPA@4 points.com				8. TYPE OF ORDER <input type="checkbox"/> A. PURCHASE-Reference your  Please furnish the following on the terms and conditions specified on the reverse of this order and on the attached sheets, if any, including delivery as indicated. This purchase is negotiated under authority of the above-numbered contract.  <input checked="" type="checkbox"/> B. DELIVERY-Except for billing instructions on the reverse, this delivery order is subject to instructions contained on the side only of this form and is issued subject to the terms and conditions of the above-numbered contract.				
9. ACCOUNTING AND APPROPRIATION DATA  N/A				10. REQUISITIONING OFFICE  PROJ. OFF: Peggy Fuller NO. (202) 287-1464 CODE : ME-6				
11. BUSINESS CLASSIFICATION (Check appropriate box(es)) <input checked="" type="checkbox"/> SMALL <input checked="" type="checkbox"/> OTHER THAN SMALL <input type="checkbox"/> DIS-ADVANTAGED <input type="checkbox"/> WOMAN-OWNED				12. F. O. B. POINT DESTINATION				
13. PLACE OF INSPECTION AND ACCEPTANCE				14. GOVERNMENT B/L NO.  N/A		15. DELIVER TO F.O.B. POINT ON OR BEFORE (Date)  BASED ON EACH ORDER RECEIVED UNDER BPA		
16. DISCOUNT TERMS  SEE ATTACHED BPA FEDERAL SUPPLY SCHEDULE PRICE LIST				17. SCHEDULE (See reverse for Rejections)				
ITEM NO (A)		SUPPLIES OR SERVICES (B)		QUANTITY ORDERED (C)	UNIT (D)	UNIT PRICE (E)	AMOUNT (F)	QUANTITY ACCEPTED (G)
		Pursuant to GSA Federal Supply Schedule (FSS) Contract Number: GS-35F-0553P, this Blanket Purchase Agreement is hereby established between Four Points Technology, LLC and the U.S. Department of Energy under the terms and conditions of the above stated FSS Contract.  This BPA provides for the purchase of FAX and Multifunction Fax Machines at a special DOE discount as listed in Attachment A of this BPA.  Authorized users are limited to DOE, its Management and Operating Contractors, and all other authorized DOE contractors. ....		Specified On Each Individual Order.				
SEE BILLING INSTRUCTIONS ON REVERSE		18. SHIPPING POINT		19. GROSS SHIPPING WEIGHT		20. INVOICE NO.		17. (H) TO (I) (pages)
		21. MAIL INVOICE TO: (Include Zip Code) Invoices will be submitted to the address specified within the delivery order issued under this BPA.				N/A		17. (I) GRA TOT
22. UNITED STATES OF AMERICA BY (Signature)		→ <i>Peggy L. Fuller</i>		23. NAME (Typed) Peggy L. Fuller				

BPA NUMBER: DE-AB01-04ME11837-A000

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BEST VALUE  
BLANKET PURCHASE AGREEMENT  
FEDERAL SUPPLY SCHEDULE

In the spirit of the National Performance Review, the U.S. Department of Energy and Four Points Technology, LLC., agree to enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Service Administration (GSA) Federal Supply Schedule Contract GS-35F-0553P.

Federal Supply Schedule contract BPA's eliminate contracting and open market cost such as: search for sources, the development of technical documents, solicitations, and the evaluation of bids and offers.

This BPA will further decrease costs, reduce costs, reduce paperwork and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

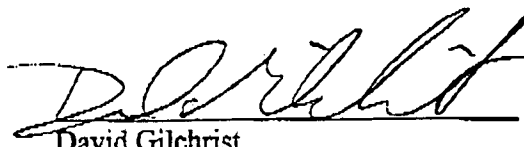
Under the terms of this BPA, Ordering Officers may request and negotiate additional discounts and/or labor rate reductions based on the anticipated volume of services ordered under a specific task/delivery order.

The following parties agree to the terms and conditions listed below and to the prices/discounts of the HP products as listed in Attachment A and the Ordering Procedures as listed in Attachment B.

Signatures:



Peggy L. Fuller  
Contracting Officer  
U.S. Department of Energy



David Gilchrist  
President  
Four Points Technology, LLC

1. **BPA TERM:** This BPA is effective for a period of twelve (36) months from the date of award. This BPA will be reviewed annually from the time of agreement, and is subject to renewal by mutual agreement.

2. **BPA ESTIMATE:** The discounts ( See Attachment A for products and discounts) granted are based upon DOE's good faith estimate to purchase \$3,000,000 worth of products over a three year period. **Total orders issues under this BPA shall not exceed \$3,000,000.** The Government estimates, but does not guarantee, that the volume of purchases under this agreement will be purchased. If the actual quantity ordered is less than the estimate, the Government will not be liable for the price difference between the quantity discount based on the estimate and quantity discount applicable for the quantity ordered.

3. **AUTHORIZED USERS:** Authorized users are limited to DOE, its Management and Operating Contractors and all other authorized DOE contractors.

4. **OBLIGATION OF FUNDS:** This BPA does not obligate any funds. The Government is obligated only to the extent of authorized purchases made under this BPA.

5. **PRODUCTS:** All items listed on the attached price lists, (See Attachment A) may be ordered under this BPA. All orders placed under this BPA are subject to the terms and conditions of the applicable GSA contract and this BPA. There may be occasions where the Government may suspend ordering (either by line item, up to including the entire agreement). If a suspension is announced, the Contractor shall adhere to this suspension by not accepting/processing delivery orders for the suspended items. The Government reserves the right to remove items from the BPA.

6. **ORDERS:** Orders may be placed against this BPA via EC-Web, purchase card, fax, or paper. Orders shall be placed directly with the contractor.

7. **DELIVERY:** Delivery shall be specified on each individual delivery order issued under the BPA to the locations specified on each order. For all systems, a sticker shall be provided or attached by the Contractor to the systems citing the warranty expiration date and appropriate phone number(s) to call for warranty support. The **Contractor** bears the cost of shipping of products under this BPA.

7.1 Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information:

- (a) Name of contractor
- (b) Contract Number
- (c) Model Numbers
- (e) Purchase Order Number
- (f) Date of purchase
- (g) Quantity, unit price, and extension of each item

8. **FAST PAYMENT.** The provisions of FAR 52.213 FAST PAYMENT PROCEDURE are incorporated into this Agreement for orders less than \$25,000.

9. **GOVERNMENT TESTING.** The Government reserves the right to perform performance and interoperability testing on any/all of the equipment provided under this BPA. In the event such testing is required, the Contractor agrees to provide requested equipment and ship it to the Government testing site, at no additional cost to the Government. The Government may retain this equipment up to six months after receipt.

10. **WARRANTY:** The contractor's standard commercial warranty applies to this award. (See file for copy of warranty).

11. The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provision of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

15. **BPA ADMINISTRATIVE POINTS OF CONTACT:**

U.S. Department of Energy  
Attn: Peggy L. Fuller, MA-541  
1000 Independence Avenue, SW.  
Washington, DC 20585

Voice: (202) 287-1464

Fax: (202) 287-1456

E-Mail: [peggy.fuller@hq.doe.gov](mailto:peggy.fuller@hq.doe.gov)

Technical Point of Contact - will be identified on each individual task/delivery orders.

16. **REPORTS:** The Government requires a quarterly sales report which shall include: the FSS Contract Line Item Number (CLIN), description of items purchased, number of units purchased, price per unit and total invoice amount. This report will be sent to the Contracting Officer identified on the face page of this BPA. The Government reserves the right to require additional reports if deemed necessary.

17. The requirements of a proper invoice are as specified in the Federal Supply Schedule contract. Invoices shall be submitted to the address specified within the delivery/tasks order.

19. The vendor shall revise/update its products electronically. The revised/updated product list shall be announced both to the Contracting Officer and on the Vendor's Home Page/Internet. The revised updated products will include the GSA pricing and the BPA discounts for each of the commodities listed in the BPA. The discounts may be increased, but not decreased during the term of this BPA.

20. **TECHNOLOGY REFRESHER PROVISION:** DOE reserves the right to secure the most current equipment/software for each shipment. The contractor shall provide DOE with its most favorable prices and in all cases, prices must be discounted at a minimum, the same percentage as discounted in the GSA Schedule prices negotiated in the BPA.

21. The Contractor shall propose only brand-name products.

**ATTACHMENTS: 2**

Attachment A: Lists Fax and Multifunction Machines with Fax capability (Plain and Color), the GSA FSS Unit Price, the DOE BPA % Discount off the GSA FSS and the DOE BPA Unit Price, all of which may be purchased under the DOE BPA.


**FOUR POINTS  
TECHNOLOGY**
*Service-Disabled Veterans Owned Business*
**Department of Energy Multifunction/Fax Machine BPA**
**Lexmark**
**All in Ones Printers/Fax**

Line Item	Part Number	Model Number	Description	MSRP	Order Quantity	GSA Unit Price	% Discount Off GSA	DOE BPA Price
	0018S0100	Lexmark X215 MFP	Monochrome laser. 17 ppm print, 16MB memory (includes 4MB fax memory), 30 sheet ADF, 66 MHz processor, internal fax, phone book, 12 seconds TTFP	\$ 609.00	Any	\$ 393.75	5.00%	\$ 374.06
	13H0284	Lexmark X63	Stand alone faxing and copying, 36 bit color scanner, 2400 x 1200 dpi, 14 ppm B/W, 7 ppm color, Photo editing and OCR software included, Win 98, 2000, Me., USB only	\$ 219.99	Any	\$ 168.52	5.00%	\$ 160.09
	13H0186	Lexmark X125	All-in-One Office Center w/USB cable, Dual Cartridge Design, 2400 x 1200 dpi, 36 bit color sheetfed scanner, 16 ppm B/W, 8 ppm color, Standalone Fax & Copy, Photo Editing & OCR software included, Windows 98, M E, 2000, XP, USB only	\$ 199.99	Any	\$ 145.19	5.00%	\$ 137.93
	13H0180	Lexmark X125	All-in-One Office Center, Dual Cartridge Design, 2400 x 1200 dpi, 36 bit color sheetfed scanner, 16 ppm B/W, 8 ppm color, Standalone Fax & Copy, Photo Editing & OCR software included, Windows 98, M E, 2000, XP	\$ 199.99	Any	\$ 145.19	5.00%	\$ 137.93
	10K0584	Lexmark X85	All-in-One Print Center w/USB cable, Dual Cartridge Design, 4800 x 1200 dpi, 48 bit color flatbed scanner, 12 ppm B/W, 6 ppm color, PC-Free copying, Photo Editing, Fax & OCR software included, 100 sheet input, 50 sheet output, Windows 98, M E, XP, 2000, MAC OS 8.6/9.0, X, USB only	\$ 229.99	Any	\$ 174.35	5.00%	\$ 165.63
	10J0285	Lexmark X73	All-in-One Print Center (Grey), Dual Cartridge Design, 2400 x 1200 dpi, 48 bit scanner, 9 ppm B/W, 5 ppm color, free Faxing, Photo Editing, & OCR software included, Windows 98, M E, 2000, MAC OS 8.6 and higher, USB only	\$ 149.99	Any	\$ 102.04	5.00%	\$ 96.94
Line Item	Part Number	Model Number	Description	MSRP	Order Quantity	GSA Unit Price	% Discount Off GSA	DOE BPA Price
	0016L0000	Lexmark X422 MFP	Digital copy-print-scan-fax, 22 ppm, 128MB memory, flatbed scanner, 50 sht ADF, 300 MHz processor, <10 second TTFP, USB, 10/100BaseTX Ethernet	\$ 1,862.00	Any	\$ 1,520.03	5.00%	\$ 1,444.03
	0020R0150	Lexmark X632d MFP	40 ppm input device, 20+GB hard drive, 64MB RAM, X3200 MFP Option, 500 sheet drawer, 500 sheet duplex option, 2,000 sheet high capacity feeder, Marknet N2601e 10/100BaseTx w/fax modem, scanner shelf, caster base	\$ 6,149.00	Any	\$ 4,872.92	5.00%	\$ 4,629.27
	0020R0149	Lexmark X632ds MFP	40 ppm input device, 20+GB hard drive, 64MB RAM, X3100 MFP Option, 500-sheet drawer, Marknet N2601e 10/100BaseTx w/fax modem, scanner shelf	\$ 3,699.00	Any	\$ 2,945.97	5.00%	\$ 2,798.67



**FOUR POINTS  
TECHNOLOGY**

*Service-Disabled Veteran Owned Business*

## Department of Energy Multifunction/Fax Machine BPA

**Samsung**

**All in Ones Printers/Fax**

Line Item	Part Number	Model Number	Description	MSRP	Order Quantity	GSA Unit Price	% Discount Off GSA	DOE BPA Price
	SF-565P/XAA	SF-565P	Fax, Printer, Copier and Scanner; 17 ppm/cpm engine, 33.6 Kbps fax modem, 600 dpi printing, parallel and USB interfaces; 250- sheet capacity	\$ 504.00	Any	\$ 312.00	5.00%	\$ 296.40
	SCX-4216F/XAA	SCX-4216F	SCX-4216 MFP, 4-1, Printer, Color Scanner, Copier, Fax with ADF, 17PPm, 600x600 DPI, GDI	\$ 599.99	Any	\$ 478.00	5.00%	\$ 454.10

**FOUR POINTS  
TECHNOLOGY***Service-Disabled Veteran Owned Business***Department of Energy Multifunction/Fax Machine BPA****XEROX™**

Black &amp; White Multifunction up to 30PPM

				MSRP	Order Quantity	GSA Unit Price	% Discount Off GSA	DOE BPA Price
Line Item	Part Number	Model Number	Description					
	XER-PE16i	WorkCentre PE16i	Multifunction w/Fax	\$ 499.00	Any	\$ 468.45	5.00%	\$ 445.03



## Department of Energy Multifunction/Fax Machine BPA

HP

### Plain Fax

Line Item	MFR Part Number	Model Number	Description	MSRP	Order Quantity	GSA Unit Price	% Discount Off GSA	DOE BPA Price
CLIN 0001	Q562A#ABA	HP Fax 1240	Plain Paper, Color Fax	\$ 206.00	Any	\$ 160.81	5.00%	\$ 152.77

### ColorInkjet Fax

Line Item	MFR Part Number	Model Number	Description	MSRP	Order Quantity	GSA Unit Price	% Discount Off GSA	DOE BPA Price
CLIN 0002	Q2669A#ABA	HP LaserJet 3015	Monochrome All-In-One; 1200x1200 dpi; 14 PPM	\$ 382.00	1 - 50	\$ 298.21	2.00%	\$ 292.25
					51 - 100	\$ 298.21	5.00%	\$ 283.30

### Multifunction Machines/All-IN-ONE

Line Item	MFR Part Number	Model Number	Description	MSRP	Order Quantity	GSA Unit Price	% Discount Off GSA	DOE BPA Price
	Q1609A#ABA	OfficeJet 4110	HP All-In-One Fax, Printer, Scanner, Copier	\$ 185.00	Any	\$ 144.42	5.00%	\$ 137.20
	Q3435A#ABA	OfficeJet 5510	HP All-In-One; 12PPM Color; 17PPM B/W; 600X600 dpi B/W; 1200X1200 dpi Color	\$ 245.00	Any	\$ 191.26	5.00%	\$ 181.70
	Q3087A#ABA	PSC 2410	HP PSC 2410 Photosmart all-in-one printer, flatbed fax, scanner, and copier	\$ 387.00	Any	\$ 286.50	5.00%	\$ 272.18
	Q3094A#ABA	PSC 2510	HP psc 2510 Photosmart all-in-one printer, flatbed fax, scanner, copier	\$ 427.00	Any	\$ 333.34	5.00%	\$ 316.67
	Q2666A#ABA	LaserJet 3030	Monochrome All-In-One; 1200x1200 dpi; 14 PPM	\$ 637.00	1 - 50	\$ 497.28	2.00%	\$ 487.33
					51 - 100	\$ 497.28	5.00%	\$ 472.42
	Q2660A#ABA	LaserJet 3380	Monochrome All-In-One; 1200x1200 dpi; 19 PPM	\$ 883.00	1 - 50	\$ 689.32	2.00%	\$ 675.53
					51 - 100	\$ 689.32	5.00%	\$ 654.85
	C8390A#ABA	OfficeJet 7110	HP All-In-One; 18PPM Color; 22PPM B/W; 2400X1200 dpi B/W; 1200X1200 dpi Color	\$ 480.00	Any	\$ 374.71	5.00%	\$ 355.97
	C8389A#ABA	OfficeJet 7130	HP All-In-One; 18PPM Color; 22PPM B/W; 2400X1200 dpi B/W; 1200X1200 dpi Color	\$ 595.00	Any	\$ 464.49	5.00%	\$ 441.27
	C8388A#ABA	OfficeJet 7140xi	HP All-In-One; 18PPM Color; 22PPM B/W; 2400X1200 dpi B/W; 1200x4800 dpi Color	\$ 850.00	Any	\$ 663.55	5.00%	\$ 630.37
	C8140A#ABA	OfficeJet 9110	HP All-In-One; 22PPM Color; 25PPM B/W; 1200X600 dpi B/W; 4800x1200 dpi Color	\$ 724.00	Any	\$ 565.19	5.00%	\$ 536.93
	C8143A#ABA	OfficeJet 9120	HP All-In-One; 22PPM Color; 25PPM B/W; 1200X600 dpi B/W; 4800x1200 dpi Color	\$ 1,086.00	Any	\$ 847.79	5.00%	\$ 805.40
	C8144A#ABA	OfficeJet 9130	HP All-In-One; 22PPM Color; 25PPM B/W; 1200X600 dpi B/W; 4800x1200 dpi Color	\$ 1,207.00	Any	\$ 942.25	5.00%	\$ 895.14

### Accessories

Line Item	MFR Part Number	Model Number	Description	MSRP	Order Quantity	GSA Unit Price	% Discount Off GSA	DOE BPA Price
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